



A **Scope of Work (SOW)** document explains the breakdown of a project. And this preliminary **ABC Co. Landscaping SOW** provides the following:

- A highlighted **ABC Co. Landscaping services list**
- **Row labels** categorizing our services, i.e., Hardscapes, Softscapes
- **Service descriptions** that give variables that may incur added costs
- **Base costs** of services, highlighted
- **Hourly labor rates** for specific services, highlighted
- **Flat fees** for specific services, highlighted
- And our **YLS and SAMS Subscriber discounts**, highlighted

Again, this document provides the subscriber, client or customer a scope of work prior to receiving deliverables. Consider this a binding work agreement between **you** and **ABC Co. Landscaping** (the contractor).

DOWNLOAD INSTRUCTIONS:

1. Go to our website at www.abccolandscaping.com/services.html
2. And click the tab labeled **SCOPE OF WORK**

Any further questions and/or concerns please email us at info@abccolandscaping.com. And thank you for your business.



SERVICES LIST		SERVICE DESCRIPTION
LANDSCAPES	1. Design Renderings	Concept renderings, metrics, municipal ordinance compliance affect cost.
	2. Video Footage	Timeframe and post production affect cost.
	3. Photographs	Number of photos and post production affect cost.
	4. Site Clearing (haul, dump, excavation)	Roll off dumpster incur added cost.
SOIL	1. Soil Diagnostic	Samples are sent off via US postal mail.
	2. Tillage	Yardage, materials, pickup and delivery affect cost.
	3. Grading	Yardage affects cost.
SOFTSCAPES	1. Sod Installation	Yardage, tool rental, materials, pickup and delivery affect cost.
	2. Woodchip Mulch Installation	Yardage, materials, pickup and delivery affect cost.
	3. Decorative Rock Installation	Yardage, materials, pickup and delivery affect cost.
	4. Garden Bed Installation	Yardage, materials, pickup and delivery affect cost.
	5. Rain Garden Installation	Yardage, materials, pickup and delivery affect cost.
	6. Woody Plant	The number of plants affect cost.
	7. Floral Installation	The number of plants affect cost.
LAWN CARE	1. Seasonal Cleanup (Leaf Removal)	Yardage and material affect costs.
	2. Thatching	Yardage, tool rental, materials, pickup and delivery affect cost.
	3. Aeration	Yardage, tool rental, materials, pickup and delivery affect cost.
	4. Fertilization Application (Organic)	Pounds, materials, pickup and delivery affect cost.
	5. Overseeding	Pounds, materials, pickup and delivery affect cost.
	6. Edge, Mow, Trim and Blow Combination	Yardage, transaction fee and other variables affect cost.
	7. Herbicide Treatment Session	Yardage and chemical incur added cost.
	8. Weeding/Watering Session	Span, materials, pickup and delivery affect cost.
	9. Integrated Pest Management	The number of pests affect cost.
WOODY PLANT	1. Hedge or Shrub Trimming	The measure and number of shrubs or hedges affect cost.
	2. Tree or Plant Pruning	The number of plants/trees affect cost.
	3. Tree Felling	The measure, number of trees and hazards affect cost.
SERVICES	1. Pet Waste Removal	The number of pets affect cost.
	2. Debris/Leaf Bagging	3.8 cubic ft. (30 gallon bag)
	3. Hauling and Dumping (Pickup and Delivery)	129 cubic ft. (trailer); 54.4 cubic ft. (truck bed)
HARDSCAPES	1. Retainer Walls	Span, materials, pickup and delivery affect cost.
	2. Brick/Paver Installation	Span, materials, pickup and delivery affect cost.
	3. Irrigation and Water Features	Yardage, materials, pickup and delivery affect cost.
	4. Concrete Installs	Yardage, tool rental, materials, pickup and delivery affect cost.
SNOW	1. Snow Removal	Yardage affects cost.
	2. Deicer Application (Brand Options Available)	Calcium chloride is the preferred type. Pet safe brands vary.



	COST AND RATES	BASE COST	SERVICE DESCRIPTION
LANDSCAPES	1. Design Renderings	+\$500	Concept renderings, metrics, municipal ordinance compliance.
	2. Video Footage	+\$300	Timeframe and post production affect cost.
	3. Photographs	+\$250	Number of photos and post production affect cost.
	4. Site Clearing (haul, dump, excavation)	+\$500	Roll off dumpster incur added cost.
SOIL	1. Soil Diagnostic	\$80 flat fee	Samples are sent off via US postal mail
	2. Tillage	+\$100 per/hr	Yardage, materials, pickup and delivery affect cost.
	3. Grading	+\$100 per/hr	Yardage affects cost.
SOFTSCAPES	1. Sod Installation	+\$250 per/hr	Yardage, tool rental, materials, pickup and delivery affect cost.
	2. Woodchip Mulch Installation	+\$65 per/hr	Yardage, materials, pickup and delivery affect cost.
	3. Decorative Rock Installation	+\$150	Yardage, materials, pickup and delivery affect cost.
	4. Garden Bed Installation	+\$250	Yardage, materials, pickup and delivery affect cost.
	5. Rain Garden Installation	+\$200	Yardage, materials, pickup and delivery affect cost.
	6. Woody Plant	+\$200	The number of plants affect cost.
	7. Floral Installation	+\$150	The number of plants affect cost.
LAWN CARE	1. Seasonal Cleanup (Leaf Removal)	+\$65 per/hr	Yardage and material affect costs.
	2. Thatching	+\$65 per/hr	Yardage, tool rental, materials, pickup and delivery affect cost.
	3. Aeration	+\$65 per/hr	Yardage, tool rental, materials, pickup and delivery affect cost.
	4. Fertilization Application (Organic)	+\$65 per/hr	Pounds, materials, pickup and delivery affect cost.
	5. Overseeding	+\$65 per/hr	Pounds, materials, pickup and delivery affect cost.
	6. Edge, Mow, Trim and Blow Combination	+\$65 per/hr	Yardage, transaction fee and other variables affect cost.
	7. Herbicide Treatment Session	+\$65 per/hr	Yardage and chemical incur added cost.
	8. Weeding/Watering Session	+\$50 per/hr	Span, materials, pickup and delivery affect cost.
	9. Integrated Pest Management	+\$150	The number of pests affect cost.
WOODY PLANT	1. Hedge or Shrub Trimming	+\$25 each	The measure and number of shrubs or hedges affect cost.
	2. Tree or Plant Pruning	+\$150	The number of plants/trees affect cost.
	3. Tree Felling	+\$300	The measure, number of trees and hazards affect cost.
SERVICES	1. Pet Waste Removal	+\$50	The number of pets affect cost.
	2. Debris/Leaf Bagging	\$8 flat fee	3.8 cubic ft. (30 gallon bag)
	3. Hauling and Dumping (Pickup and Delivery)	+\$120	129 cubic ft. (trailer); 54.4 cubic ft. (truck bed)
HARDSCAPES	1. Retainer Walls	+\$65 per/hr	Span, materials, pickup and delivery affect cost.
	2. Brick/Paver Installation	+\$150	Span, materials, pickup and delivery affect cost.
	3. Irrigation and Water Features	+\$300	Yardage, materials, pickup and delivery affect cost.
	4. Concrete Installs	+\$1K	Yardage, tool rental, materials, pickup and delivery affect cost.
SNOW	1. Snow Removal	+\$50	Yardage affects cost.
	2. Deicer Application (Brand Options Available)	+\$15 flat fee	Calcium chloride is the preferred type. Pet safe brands vary.



SUBSCRIBER DISCOUNTS		RLS	SAMS	YLS	SERVICE DESCRIPTION
LANDSCAPES	1. Design Renderings	---	5%	8%	Metrics, municipal ordinance compliance affect cost.
	2. Video Footage	---	5%	8%	Timeframe and post production affect cost.
	3. Photographs	---	5%	8%	Number of photos and post production affect cost.
	4. Site Clearing (haul, dump, excavation)	---	5%	8%	Roll off dumpster incur added cost.
SOIL	1. Soil Diagnostic	---	---	---	Samples are sent off via US postal mail
	2. Tillage	---	5%	8%	Yardage, materials, pickup and delivery affect cost.
	3. Grading	---	5%	8%	Yardage affects cost.
SOFTSCAPES	1. Sod Installation	---	5%	8%	Yardage, tool rental, pickup and delivery affect cost.
	2. Woodchip Mulch Installation	---	---	---	Yardage, materials, pickup and delivery affect cost.
	3. Decorative Rock Installation	---	5%	8%	Yardage, materials, pickup and delivery affect cost.
	4. Garden Bed Installation	---	5%	8%	Yardage, materials, pickup and delivery affect cost.
	5. Rain Garden Installation	---	5%	8%	Yardage, materials, pickup and delivery affect cost.
	6. Woody Plant	---	5%	8%	The number of plants affect cost.
	7. Floral Installation	---	5%	8%	The number of plants affect cost.
LAWN CARE	1. Seasonal Cleanup (Leaf Removal)	---	---	---	Yardage and material affect costs.
	2. Thatching	---	5%	8%	Yardage, tool rental, pickup and delivery affect cost.
	3. Aeration	---	5%	8%	Yardage, tool rental, pickup and delivery affect cost.
	4. Fertilization Application (Organic)	---	5%	8%	Pounds, materials, pickup and delivery affect cost.
	5. Overseeding	---	5%	8%	Pounds, materials, pickup and delivery affect cost.
	6. Edge, Mow, Trim and Blow Combination	---	5%	8%	Yardage, transaction fee and more affect cost.
	7. Herbicide Treatment Session	---	---	---	Yardage and chemical incur added cost.
	8. Weeding/Watering Session	---	---	---	Span, materials, pickup and delivery affect cost.
	9. Integrated Pest Management	---	5%	8%	The number of pests affect cost.
WOODY PLANT	1. Hedge or Shrub Trimming	---	5%	8%	The measure, number of shrubs/hedges affect cost.
	2. Tree or Plant Pruning	---	5%	8%	The number of plants/trees affect cost.
	3. Tree Felling	---	5%	8%	The measure, number of trees, hazards affect cost.
SERVICES	1. Pet Waste Removal	---	---	---	The number of pets affect cost.
	2. Debris/Leaf Bagging	---	---	---	3.8 cubic ft. (30 gallon bag)
	3. Hauling and Dumping (Pickup and Delivery)	---	5%	8%	129 cubic ft. (trailer); 54.4 cubic ft. (truck bed)
HARDSCAPES	1. Retainer Walls	---	5%	8%	Span, materials, pickup and delivery affect cost.
	2. Brick/Paver Installation	---	5%	8%	Span, materials, pickup and delivery affect cost.
	3. Irrigation and Water Features	---	5%	8%	Yardage, materials, pickup and delivery affect cost.
	4. Concrete Installs	---	5%	8%	Yardage, tool rental, pickup and delivery affect cost.
SNOW	1. Snow Removal	---	---	---	Yardage affects cost.
	2. Deicer Application (Brand Options Available)	---	---	---	Calcium chloride is the preferred type. Brands vary.